

2018 ANNUAL REPORT

Growing to meet the need.
Growing opportunities.



FARESTART

GREAT FOOD · BETTER LIVES



FareStart Grows Opportunity

"I was like a seed in life waiting for a drop of water to come and make me bloom. FareStart was that drop of water to me."
Adult Culinary Graduate

Thanks to your incredible support, 2018 was another defining year. A record-breaking number of adults and youth enrolled in FareStart programs. Job placements were at an all-time high. New partnerships were forged. Angela Dunleavy-Stowell joined the family as CEO.

We wouldn't be able to do any of this work or provide access to vital services without the support of our donors, diners, volunteers and partners. Your steadfast dedication to our students, apprentices and mission in the face of growing poverty, homelessness and hunger in this region is deeply appreciated.

Together, we will continue to be a catalyst for people to plant the seeds of change, thrive and be successful in the ways they themselves define.

Thank you.

Mission Statement

FareStart provides a community that transforms lives by empowering adults and young people experiencing poverty and homelessness to achieve self-sufficiency through life skills, job training and employment in the foodservice industry.

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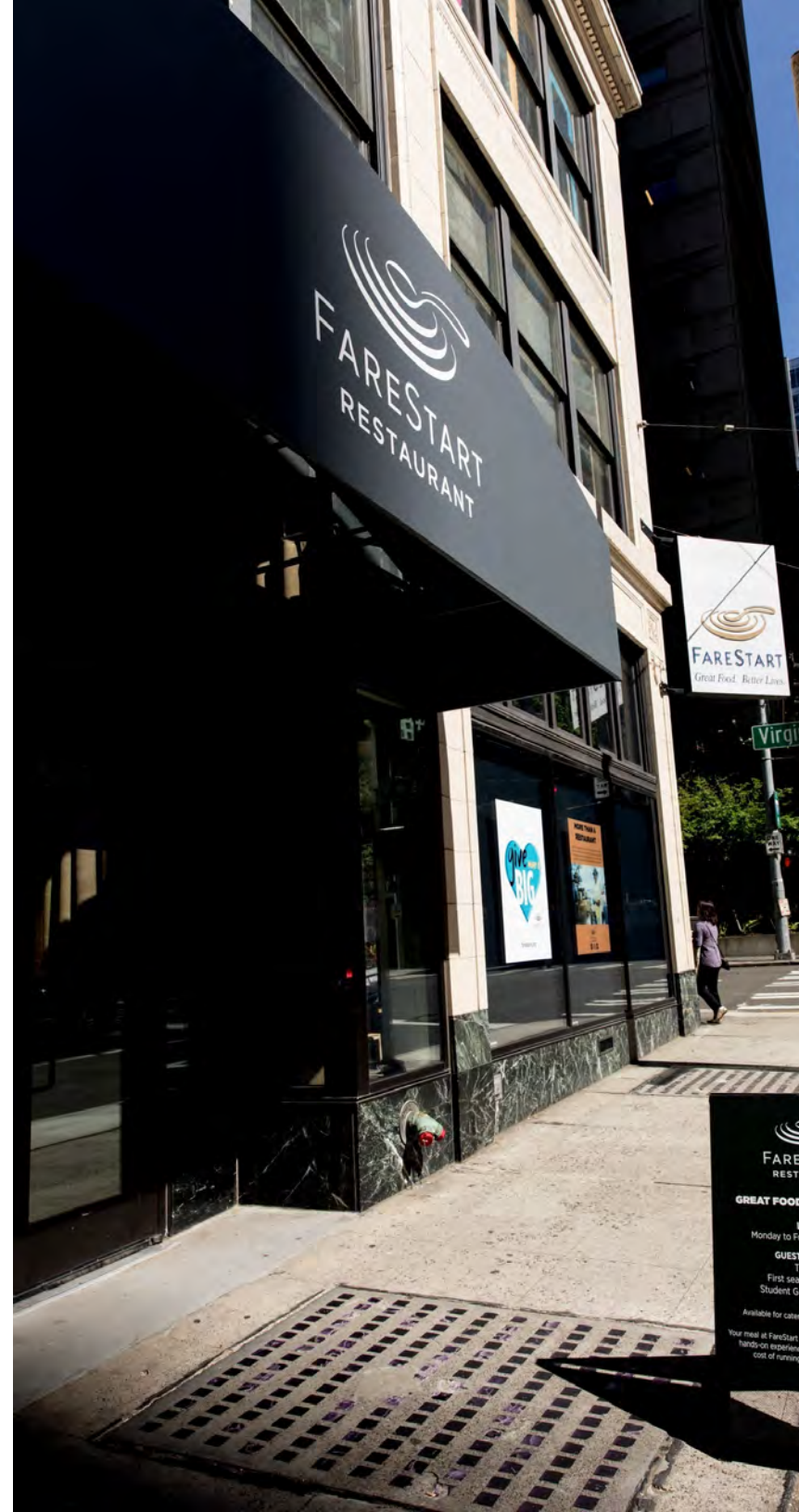
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“FareStart has been providing job training and opportunities for 27 years, but what FareStart really does is provide hope and a sense of community.

We believe that everyone deserves a chance to reach their full potential, and because of your continued support through donating, dining and volunteering, we can provide the tools people need to succeed.

Thank you so much for all you do for our students and apprentices.”

**Angela Dunleavy-Stowell,
FareStart CEO**



PROGRAMS

**Adult Culinary
Foodservice Apprenticeship
Youth & Young Adult Barista
Youth Culinary
Catalyst Kitchens**





Adult Culinary Program

The 16-week Adult Culinary Program gives real-world experience preparing and serving food to customers in our Community Meals kitchen, School Meals kitchen, in the FareStart Restaurant and in our catering kitchens.

- Total enrollment: 316 students up 8% from 2017
- Job placement: 91%
- Employment Placement: 261 up 22% from 2017

This program is more than numbers. Students are changing their lives and leveraging support services such as housing, childcare, mental health care, life skills classes and job search & retention to move out of homelessness and poverty.

By working with their social service specialists, chefs and support staff, students are setting themselves up for long-term success.



Foodservice Apprenticeship Program


The Foodservice Apprenticeship Program is a 10- to 24-week paid apprenticeship specifically geared to help people, with barriers to advancement and job security, skill up and advance their foodservice careers. The program is endorsed by the Washington Hospitality Association.

The apprenticeships take place at our restaurant in South Lake Union, Maslow's by FareStart, and our catering kitchens where they learn skills that put them on pathways toward becoming cooks, servers or catering leads.

They also learn resume writing, interviewing and other soft skills with an emphasis on professionalism, teamwork and leadership development.

This past year, FareStart laid the groundwork for developing management level apprenticeships (sous chef, assistant general manager and café manager) that is scheduled to launch in late 2019. The standards were approved by the Washington State Apprenticeship Training Council making this a first-of-its-kind program in Washington State.

- Apprentice graduates: 20
- Average starting wage after graduation: \$17.91
- Percentage wage increase: 20%

A chef in a black uniform and blue cap is working in a kitchen. She is using tongs to lift green leafy vegetables from a pot. In the background, another chef is visible. The kitchen is equipped with various cooking tools and ingredients.

“This program will help you and it doesn’t matter where you come from or what your background is.

Everyone treats you good here.

Everyone wants you to do well.”

**Foodservice Apprenticeship
Graduate**

Youth & Young Adult Barista Program

A partnership with YouthCare, the Youth & Young Adult Barista Program is an 8-week, paid program in which youth and young adults ages 16 – 24 learn barista and customer service skills at the FareStart Café in South Seattle. In 2018 and moving forward, we dedicated ourselves to building an accepting and knowledgeable culture throughout the program that knows how to respond to the many outside challenges our students may be facing.

In the program, participants learn critical soft skills that focus on the keys to finding and keeping employment – attendance, critical thinking, problem solving, professionalism and more. They also learn about the process of finding work in job readiness classes.

This year, we continued educational field trips. Caffe Vita and Starbucks have been amazing partners, giving students exclusive behind-the-scenes tours of their facilities so they can better understand the variety of job opportunities in the coffee and foodservice industries.

- Job placement rates: 180 days 76%
- Percentage of participants experiencing homelessness at enrollment: 97%
- Program graduates: 48





"FareStart does change lives.

I was able to learn skills that propelled me in my life.

I went to school. I have a steady income.

The support I got like resources, mental health and shelter helped me stay safe and stay involved in life.

I have a future now."

Youth & Young Adult Barista Graduate



Youth Culinary Program

The Youth Culinary Program, in partnership with Seattle Public School's Interagency Academy and new this year, Nova High School, is an 8-week culinary job-preparedness program. While in the program, participants receive a stipend, high school credits, support to reduce barriers to employment, job search assistance, support finding an internship and support with basic needs.

They get real-world experience by working at our Café @ Pacific Tower. There, they work with staff and serve customers.

In 2018, we entered a new partnership with MOD Pizza where we placed interns in their Seattle area stores. This enabled graduates to enhance the skills they learned in the program, while working in a supportive real-world environment. All the interns were hired at the end of their internships!

- Youth Culinary graduates: 38
- Graduation rate: 76%
- Youth Culinary interns: 17
- Graduates who earned their High School Diploma or GED: 31

Catalyst Kitchens by FareStart

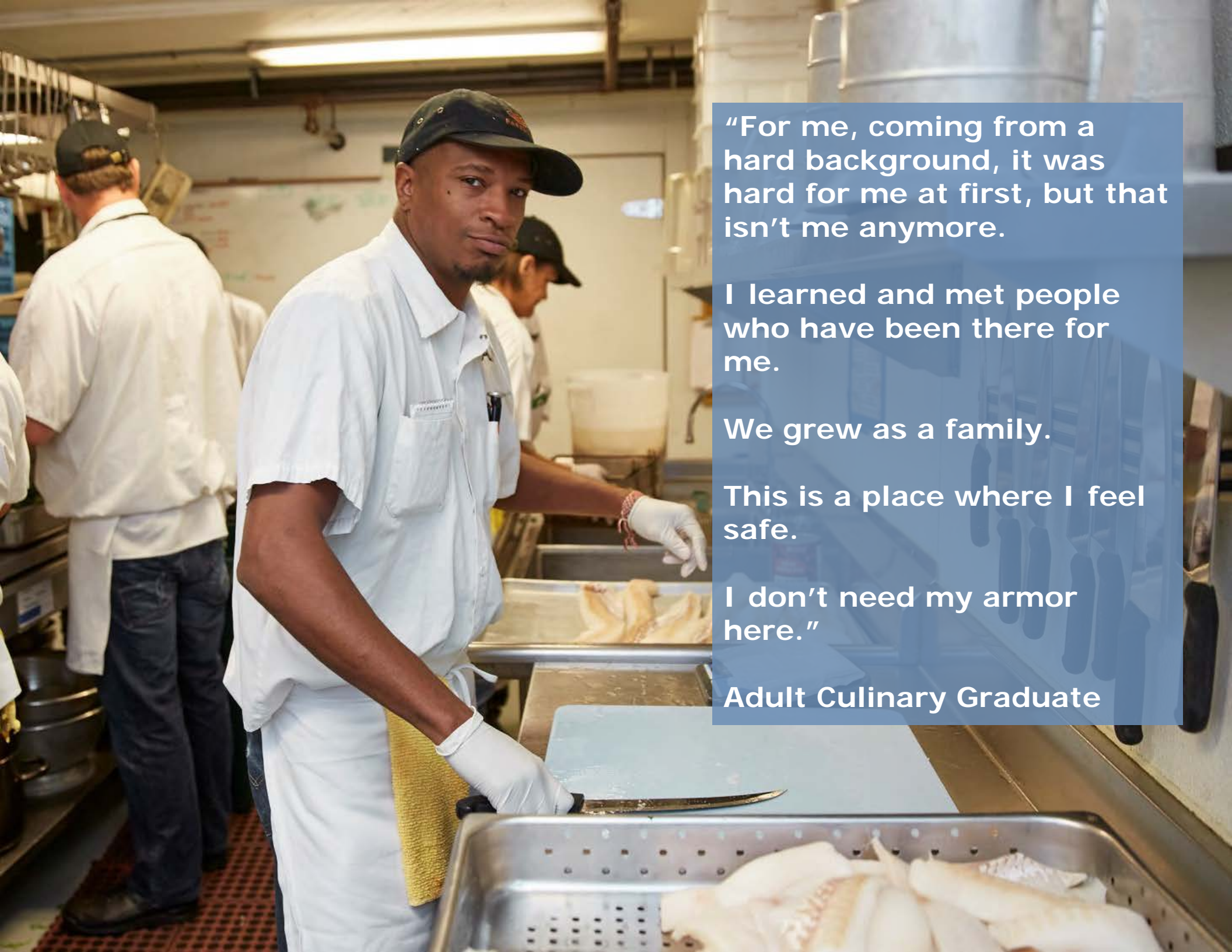
Catalyst Kitchens, FareStart's national networking and consulting program, helps nonprofit organizations across the country design, launch and grow foodservice job-training programs based on the FareStart model.

We have worked with over 150 organizations to transform lives in their communities. Our member organizations have helped to place over 12,000 people in jobs since 2011.

In 2018, Catalyst Kitchens:

- Created the Train the Trainers Workshop that covers practical skills chef trainers need working with students experiencing poverty and homelessness
- Held a first national summit in partnership with Feeding America Community Kitchens where over 170 participants were in attendance.
- Created regional summits for members and nonmembers
- Launched a podcast dedicated to stories and best practices of our members
- Members in the Catalyst Kitchens network: 65
- Consulting clients: 38
- Total number of trainees throughout the network: 3,757





“For me, coming from a hard background, it was hard for me at first, but that isn’t me anymore.

I learned and met people who have been there for me.

We grew as a family.

This is a place where I feel safe.

I don’t need my armor here.”

Adult Culinary Graduate

COMMUNITY IMPACT

Record Number of Enrollees

FareStart enrolled 502 people over the Youth, Adult and Apprenticeship Programs.

Community Meals

Our students produced 329,391 meals which went to local low-income hospices, shelters, transitional housing and healthcare facilities.

School Meals

We served 528,632 school meals in 2018.

Volunteers

More than 3,700 volunteers put in a total of more than 32,000 hours of work saving FareStart nearly \$800,000.

Memorable & Meaningful

FareStart Catering served at over 750 events.



DONORS AND PARTNERS

Our community of donors, volunteers, chefs and employment partners help our students seize the opportunities that FareStart provides. Without their generous support, our students would not have this chance to put themselves on their chosen path to success. We can't thank our supporters enough.



CIRCLE of IMPACT

FareStart's Circle of Impact recognizes annual giving from individuals who donate \$1,000 or more and corporations and foundations that invest \$5,000 or more in our mission annually. Our deepest thanks for their important contributions to our students' success.

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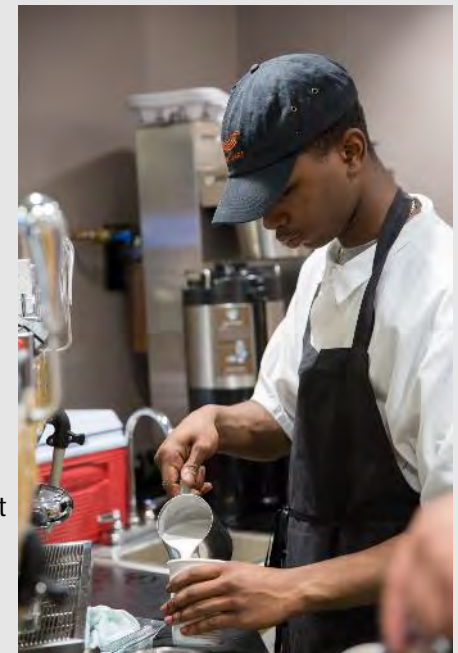
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Ray & Susan Wilson
Norman Winn
The Wree Fund
Ann Wyckoff
Sharon Young
Jerry Zimmerman

Individuals and Family Foundations

\$500-999

Anonymous (14)
Janet Arthur
Robbie & Robin Baker
Darcey Barker
Mr. & Ms. Barnard
Larry & Sherry Benaroya
Christopher Benson
Ilana & Kris Bergen
Susan Bernstein
Betcher Family Foundation
Kristy Birney
Brian Blasquez
Barbara Bolles
Paula & Wally Boos
Julie Bouffleur
Kevin Bouwman
David Brearton
Sarah & John Bricknell
Christopher Brown
Jim Brown & Kristine Svehla-Brown
Julie & Roland Brown
Leo Butzel & Roberta Reaber
Kevin Buzitis
Jeremy Cahill & Kelley Roza
Jennifer & Keith Capasso
Doug Carmean & Margie Morris
Mike Carrigan
E. Ann Chamberlin
Rick Colella
Gwen & Aaron Colwell
Brian Crum
Bradford Daniels
Steve & Susan Day
Krijn & Judy de Jonge
Raymond & Christine Delos Reyes
Christopher Dennis
Chris Dever
Cathy & Mark Dodd
Paul Dunnells
Lewis & Lonnie Edelheit
Ehrlich Donnan Foundation

Gail & Edmond Eng
Emily Ericson
Nathan Every
Sandra Fairchild-Miller & Kenneth Miller
Bryan Fakkema
Karen & Ron Fasano
Rollin Fatland
Beth Featherstone
Anne Fennessy & David Moseley
Audrey Fine
Rebecca Fine
Ryan Flaharty
John Fleming
Justin Fiones
Anne & Jack Fontaine
Virginia Forte
Kathy & Don Foster
Michael & Vicky Frank
Naishin Fu
Steve Gates
Gerard Gay & Betheny Gross
Natalie Gendler
Cynthia Ghaffari
Steven & Hina Giese
Rob & Agnieszka Girling
Dana & Jordan Goddard
Daniel Goddard & Heidi Oien
Kathleen Golden
Carol & Dr. Allen Gown
Timothy Graham
Grant Granger
June Foundation
Alex & Kate Hall
Catherine Hall
Neil & Stacy Harfert
Alice Hayes
Sandra & Duncan Haynes
Mary Heil Schneider & Dorson Schneider
Chris Hernandez
Nicolas & Jahna Hildebrandt
Elaine Hogle
Rocky & Jen Hrachovec
Butler Hubbell
Katie Hughes
Steve Huynh
Bruce James

Hannah Jay
Nelson & Tiffany Jay
Ben Johnson
Karlene Johnson & John Spence
Roxane Jonson
Robert & Tessa Jungerhans
Peter Kangas & Anna Gordon
Nancy & Mark Karason
Steven Keck
Fred Kelsey
Steven & Mary King
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Jim & Corky Kozu
Lisa & Kenny Kranseler
Peter Krech
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Justin Lamora
Diane Lander
Ted Lasch
Alida & Christopher Latham
Mary Laucks
Leander Lauffer
Taylor Lehman
Alan Levine & Darcy Wildermuth
Richard Lichtenstadter
Mindi Linqvist
Patrick Long
Adam Louvau
Renee Lund
John & Mara Luoma
Glenda Maledy
Schuyler & Lauren Manchester
Kraig & Lora Marini Baker
Bryan Martin
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James Mason
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Catherine Maxson
Pat McConnell & Heidi Hoffman
Michelle McCormick
Nalini McCormick
David & Pamela McDonald
Diane & Scott McGee
Edward Miller
Zach & Bethany Miller
Samantha Mintz-Gentz

Theodore Misselwitz
John & Judy Mittenthal
Brenda Montague
Duncan & Lai Morrell
Mary Ann & Bill Mundy
Ajit & Alison Nair
The Susan and Robert\Nathane, Jr. Charitable Fund
Dorothy Nelson & John Resing
Jeanne Neptune
Rose & Travis Nichols
Andrew O'Hara
Brian Okeefe
Laura Olson
Gilbert Omenn & Martha Darling
Susan Onstad & Brian Cran
Dimitri Papadimos
Adam Peck
Jennifer & Barksdale Penick
Katherine Perry
Robert Peterson
Chris Phan
Myles Phelps
Michael Pimentel
Pyatt & Debbie Potuzak
Jenifer Powell
Marjorie Press
Megan & Greg Pursell
Cordelia Puttkammer
Amy & Matt Ragen
Jenifer Rees
Jean-Daniel Rondeau
Stanley Rosen
Sharon & Craig Rowley
Jerome & Michelle Rubin
Vikram Sahney
Andrew & Sarah Samnick
Paul Sandhu
Scott Sanford & Tina Skidmore
Jonathan Sanger
Steve Savio
Miya Schneider
John Schoettler & Jeff Clapsaddle
George Schuchart
William Schulze

\$500-999 continued

Audrey & Bob Seale
Michi Shimada
Will Simmons
Denise & Julius Sinkevicius
Chefs Hayden & Debi Smissen
Maggie Smith
Nathan & Alissa Smith
Robert & Kathleen Spitzer
Stephanie Stephens
Martin & Ann Stieglitz
Melissa & Jeremy Stone
Virginia F. Stout
Katie & Michael Strimban
Betsy Sullivan
Charles Sullivan
Aggie & Chick Sweeney
Ray Szylo
Eric Tham & Sandy Tseng
Shannon Thomas
Susan Thomas
Sam Thomson
Anne Titterington
Stewart Tolnay
Frederick & Janice Tompkins
Matthew Tougas
Casey Trupin & Annika Pollack
Susanna Tull & Dave Saporta
Allison Ulhorn
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Barbara & John Vaughey
Jill Vicente
Elise von Koschembahr
Donald Wackerman
Erin Wain
Carol & Bob Wall
Mary Beth & Austin Watson
Robin Wehl
Norma Wells
Heidi Westling
Zach Wettstein
Michael Williams
James Wilson
Shannon Wilson
Jeremy Woensdregt
James Zack & Maddie Jager
Megan Zamora
Marla & Jerome Zink

CIRCLE of IMPACT

Volunteers

Contributed more than 50 volunteer hours or 20 shifts

Anne Anquetil
Betty Archer
Susan Brooks
Timothy Burke
Jennifer Cameron
Mona Cao
Eric Chang
Andrew Chin
Mike Daggs
Andrew Dodd
Angela Dodd
Martha Douglas
John Drapala
Rodney Dungo
Cynthia Ghaffari
Nora Gibson
Harneet Grewal
Susan Hauser
David Henderson
Timothy Hicks
Frank Horwitz
Caitlin James
Karen James
Valery Jefferson
Mia Kammerer
Mark & Nancy Karason
Denton Kiehle
Min Kim
Polina Kovaleva
Shilpa Kumar
Sue Lammers
Judy Landin
Jazmyin Li
Lianmei Li
Adrienne Lim
Rod And Alice Louie
Tennessee
Shaula Massena
Lizz Maunz
Aileen Mayor
Brian Medford
Bryan Miller
Chelsea Miller
Spencer Morris
Jennifer Mudge
Liberty Munson

Mizuho Naka
Mai-Chi Nguyen
Megumi Nishimatsu
Ye Seul Park
Brendan Patrick
Becki Robison
Juli Rodenburg
Holly Rudd
Renee Schlocker
Kristen Schwabe-Fry
Sandy Schwartz
Michael Shiozaki
Derek Shupe
Jason Smith
Stephanie Solorzano
James Sonn
Tamara Swanson
Sara Wainer
Helen Walsh
Jerry Wood
Diane Zahn
Lisa Zerda



FareStart Legacy Circle



We recognize these generous and forward-looking individuals who included FareStart in their legacy planning.

Founding Members:

Bill & Janette Adamucci
Peggy Carlisle
Connie Clark-Redmond & Kirk Redmond
Bobbie Jeanne Ellingsent
Synnove L. Fielding† & Robert LeRoy
Nicki & John Gates
Merrill H. & Ida Gerstel†
Molly & David Hancock
Craig Hislop & Mary Ng
Ashley Hulsey & Marc Kittner
Howard & Nancy Johnson
Megan Karch & Aly Vander Stoep
Alice & Rod Louie
Michelle McDaniel & Kerry Albright
Jerry Meyer & Nina Zingale
Dorothy Nelson & John Resing
Phil & Maggie Stalcup
Norman H. Swick
Val & Doris Welmant
Sheryl Willert

Members:

Gail & Paride DeGiulio
Bob Falkenreck
Caroline L. Feisst
The Fred R. Smith Foundation
Gary & Betty Greene
Elizabeth A. Jones†
Mark & Nancy Karason
Colin McCaig
Jean E. McTavish & Peter J. McTavish
Joy J. Newman†
Ann W. Pattulo†
Craig & Sharon Rowley
Vicki & Craig Sosey
Don & Gloria Swisher
Tom & Connie Walsh

†Deceased



Anonymous (8)
 Jessica Aaron
 Maria Apicella
 Julie Bouffleur
 Diana Campbell
 Sara Church
 Michelle & Steve Cowger
 Lucio Dery
 Stacey Dickinson
 Martha & Scott Douglas
 Tera Eerkes
 Gail & Edmond Eng
 Sarah Eshelman & Jason Dunkelberger
 Espresso Vivace
 Karen & Ron Fasano
 Beth Featherstone
 Tana Feichtinger Petersen & Ray Petersen
 Anne Fennessy & David Moseley
 David Finkel
 Liz Fitzhugh & Jim Feldman
 Charlotte Franklin
 Claire & Marion Glasgo
 Mukund Gopalan
 Christina Greene
 Yumiko Hamanaka
 Bernice Harris
 Tom & Gerri Hiestand
 Judith Hightower
 Cyril & Rosalind Jos
 Jeena Khan
 Lisa Krogman
 Robin Lacey
 Robin & Wendy Lloyd
 Don & Pat Lockner
 Stephanie Lowe
 Elizabeth Maunz & Art Simpson
 Brenda Miner
 Alina Moskalenko
 Dorothy Nelson & John Resing
 Kevin Nuechterlein
 Pavel Panchekha
 Ginger Phalen & Jeff Chan
 Cynthia Potter
 Kyle Potuzak
 Nanci Presley-Holley
 Melissa & Matt Ralston
 Patrick Roby & Stephanie Pietromonaco
 Julie Rubinstein
 Eric Rucker
 Rebecca Selengut
 Paul & April Shimabukuro
 Jeanne Sponsel
 Shannon Thomas
 Kiley Thornton
 Brian & Todd Thurston Bralczyk
 Anne Titterington

Jeremy Ward
 Karen & Mikael Weigelt
 John & Corry Weiss
 Morgan & Matt Winkler

Rising Higher Campaign Donors

Rising Higher was a special campaign to support the creation of the Foodservice Apprenticeship Program and our businesses expansion in partnership with Amazon.

\$1,000,000+

Amazon
 Synnove L. Fielding⁺ & Robert LeRoy

\$500,000+

The Bill & Melinda Gates Foundation
 JP Morgan Chase Global Philanthropy
 The Norcliffe Foundation
 Elizabeth Ruth Wallace Living Trust

\$250,000+

Anonymous

\$100,000+

Bill & Janette Adamucci
 Sue & Dave Holt

\$50,000+

Ken & Sandy Glass
 Bob & Claudia Nelson
 The Roma Foundation
 Craig & Eden Russell
 Joanna & Scott Smith
 Lyn Tangen & Richard Barbieri

\$25,000+

Lisa & John Clarke
 Paul & Debbie Davis
 Martha & Scott Douglas
 Folley Family Foundation
 Cate Hardy
 Kenneth & Julie Hart
 Gregg & Nancy Johnson
 Jerry Meyer & Nina Zingale
 Wyncote Foundation Northwest

\$20,000+

The Aven Foundation
 Connie Clark-Redmond & Kirk Redmond
 Charlie's Produce
 Hellmut & Marcy⁺ Golde

Rod & Alice Louie

\$15,000+

Anonymous
 Barbara & Allan Ferrin
 Molly & David Hancock
 David & Paige Linton
 Judy Meleliat & Reilly Jensen
 Chris Schenck & Sarah Martin
 Phil & Maggie Stalcup
 Starbucks

\$10,000+

Anonymous
 Sue Bevington
 The Boeing Company Matching Gifts Program
 The Delta Foundation
 Forum Solutions
 Megan Karch & Aly Vander Stoep
 Rodger & Marlana Kohn
 Michelle McDaniel & Kerry Albright
 Microsoft Matching Gifts Program
 Barbara Pettit
 The Schuler Family Foundation
 Bettina Stix & Abe Claiborne
 Julaine & Terence Smith
 Nicole Trimble & Josh Feigin
 Ruth & Todd Warren
 Aaron Wayne

\$5,000+

Jeffrey Adelson
 Lolly Bates & Mark Early
 Eric Beam
 Emily & Ken Benson
 Greg & Margie Berger
 Bruce Burger
 Michelle & Ray Burns
 Laura Corvi & Bob Davis
 Ryan Dean & Cindy Hazard
 Gail & Pat DeGiulio
 David Eng & Daniela Lipscomb-Eng
 Expedia
 Kris & Bob Fordice
 Matt Gurney & Jen Cohen
 H. Foundation
 Don & Lois Hallock
 Charles & Teri Hammond
 Tim & Deanne Haugaard
 Ken & Heather Kelley
 Jim & Sheila Mallahan
 Craig Hislop & Mary Ng
 Ashley Hulsey & Marc Kittner
 Kat Korab & Alex Hopmann
 Paul Lambert & Kathleen Shannon
 Mike & Carol Mayes
 Geeta & Chris McCormack
 Nordstrom
 Patricia McKay & Lawrence Lincoln
 Charlotte Merritt
 Brenda Montague
 Rebecca Murphy & Keith Marton

Mary Pigott
 Byron & Diane Richards
 Paul & Aparna Shimbukuro
 Erika Van Merr & Clarke Straus
 Aggie & Chick Sweeney
 Gloria & Don Swisher
 The Honorable Mary Yu

\$1,000+

Bayley Family Foundation
 Troy & Alejandro Coalman
 Barbara J. Dingfield
 Mark Fordham
 Dwight Gee & Barbara Wright
 Linda Glenicki
 Megan & Joe Hampson
 Judith Hightower
 Linda Martin & Blake Holaday
 Doug Hurley & Lynn Taylor
 Mary Beth & Marty King
 Jay & Linda Lapin
 Lisa & Mike Losh
 Shaula Massena
 Microsoft Matching Gifts Program
 Liberty & Scott Munson
 Bill & Patricia Pedersen
 Philips Lighting Matching Gifts Program
 Peter Pilkington & Barbara O'Hara
 Pilkington
 Melissa & Matt Ralston
 Julie Rubinstein
 Michi Shimada
 Ted Spitalnick & Katie Farrell
 Mary Beth & Austin Watson
 Lauren Young & Kelly Traw



In-Kind Supporters

\$25,000 and above

Larry & Sherry Benaroya and Benaroya Companies
Collins Family Orchard
First & Goal
Full Circle
Tableau Foundation
Washington State Convention Center

\$10,000 - \$24,999

Alaska Airlines
Amazon
Bloom Consulting, Inc.
Caffe Vita
Chihuly Studios
Christensen O'Connor Johnson Kindness
Ecolab
Ethan Stowell Restaurants
Farm & Larder
Farms for Life
Jim & Krista Ferguson
Lisa & Kevin Johnson
Don & JoEllen Loeb
Mike & Liz McConnell
NBBJ
Providence Catering
Jennifer & Christopher Roberts
Turner Construction
United Airlines

\$5,000 - \$9,999

Anonymous
Canlis
Charlie's Produce
Chinook Book
Fleury Estate Winery
Ivar's Acres of Clams
L4 Leadership
Steve Loeb
Meals Partnership Coalition
Munchery
Net-Tech

OSL
Lisa & Steve Walterskirchen

\$2,500 - \$4,999

A Healthy and Happy Company
Air France-KLM
Alice Arrington
Ciudad
Chef Matt Dillon
Donovan Photographies
Peter & Deborah Ehrlichman
Eight Bells Winery
Esplendido Douro
Expedia
Fran's Chocolate
Freeman Co.
The FruitGuys
Food Bank Farm
Fuji Bakery
Fuse IQ
Grand Central Bakery
Leonetti Cellars
Aidan Low
Modernist Cuisine
National Cooperative Grocers Association
Nootka Marine Adventures
Oxbow Farm and Conservation Center
PlayNetwork Inc
Quilceda Creek Vintners
Ray's Boathouse
Serafina Osteria E Enoteca
Small and Mighty Creative
Phil & Maggie Stalcup
Lisa Stevens & Vic Wertz
Takata Photography
Tourage Consulting LLC
Tourmap
Tulalip Resort Casino

\$1,000 - \$2,499

Anonymous
Bill & Janette Adamucci
Adana
Alderbrook Resort & Spa
Altstadt
Andrew Will Winery
Barbara & Jim Barnyak

Ben Bridge Jeweler
Bob & Alice Bishop
Bledsoe Family Winery
Michelle Burns & Ray Szytko
Jeannie Butler & Bob Weinburg
Cafe Lago
Cantinetta
The Carlile Room
Cascade Designs Inc.
Cayuse Vineyards
Cedarbrook Lodge
Center Art LLC
Chan Seattle
Community Table
The Corson Building and Sitka & Spruce
Daniel's Broiler - Bellevue
Devona
Tom Douglas & Jackie Cross
Eden Hill Restaurant
The Edgewater
El Gaucho Hospitality
Enchant Christmas
Eterna Studios
The Fairmont Olympic Hotel
Andre Feriante
Debbie & Brad Gliner
Heartwood Provisions
Chef Josh Henderson
Hitchcock Restaurant Group
Hogstone's Wood Oven
Holland America Line
Il Fornaio
Inn at Langley
Robert Jacobs
James Beard Foundation
Kate Elizabeth Studios
Kenmore Air
Kukree Food Truck
La Peer Hotel
Le Messe
Le Pichet
Lecosho
Lola
The London Plane
The Lookout
Alice & Rod Louie
Lyft
Manolin
Chef Brendan & Heidi McGill
Mexican Consulate
Microsoft Corporation

Bob & Claudia Nelson
Novelty Hill Winery
Oddfellows Café + Bar
Orchard Kitchen
Outlier
PCC Community Markets
Pearl Jam
Peter Michael Winery
The Phoenician
Pineapple Hospitality
Poppy
Portage Bay Cafe
Thierry & Kathy Rautureau
Rider Restaurant
Rudy's Barbershop
Salare Restaurant
San Pellegrino
Tony & Julie Santorsola
Julia & Greg Schechter
SeaStar Restaurant
Semiahmoo Resort
Sisters and Brothers
Sloan Estate
Snoqualmie Casino
Sound Sustainable Farms
Stateside
Ste Michelle Wine Estates
Sun Mountain Lodge
Surrell
Taco Time
Tap House Grill
Thompson Hotel
TMACS
Nicole Trimble & Josh Feigin
Volunteer Park Cafe
Washington Athletic Club
Washington State Culinary Apprentice
Woodland Park Zoo

Employment Partners

Aerlume
Altstadt
Argosy Cruises
Bok a Bok Fried Chicken
Bon Appetit at Amazon
Bon Appetit at Google
Bounty Kitchen
Buca Di Beppo
Caruccio's
Cheesecake Factory
Cherry Street Coffeehouse
City Catering Co.
Columbia Tower Club
Compass Group at Microsoft
Compass Group Seattle University
Daniel's Broiler
DSquared Catering
Eat Local
El Gaucho
Essential Baking Co.
Ethan Stowell Restaurants
Evergreens
Ezell's Chicken
Flatstick Pub
Four Seasons
Gourmondo
Grand Central Bakery
Heavy Restaurant Group
Henry's Tavern
Il Fornaio
Ivar's
Jacks BBQ
Junebaby
Justus Cafe
Kidd Valley
Kigo Kitchen
Lavish Roots
Lifelong Chicken Soup Brigade
London Plane
Lost Lake Cafe
Loulay
Luc

Lula Salads
Marination
MBar
Metropolitan Grill
Mockingbird Society
MOD Pizza
Neon Taco
New Seasons Market
Nordstrom Restaurants & E-Bar
North City Bistro and Wine Shop
Operation Sack Lunch
Pacific Science Center
PCC Community Markets
Pokeworks
Portage Bay Cafe
Rider
Salare
Schwartz Brothers Bakery
Shake Shack
Skillet
Skyline at First Hill
Sodexo
Seattle Pacific University
SPiN Seattle
Starbucks
Steelhead Diner
Subway
Taco Time
Taylor Shellfish Oyster Bar
The Charter Hotel
The Derschang Group
The Rainier Club
Tom Douglas Restaurants
Tutta Bella
Whole Foods Markets

Employer Advisory Council

Altstadt
Cone & Steiner
Derschang Group
Four Seasons

Ivars / Kidd Valley
Marination
MOD Pizza
Molly Moon's
Nordstrom
PCC Community Markets
Starbucks
Washington Hospitality Association

FareStart Community Council

Clarke Straus
Wells Fargo – Council Chair

Gena Bomotti
Savers

Claudia Leslie
US Bank

Stephanie Stephens
Lane Powell

Maude Erin
Synchrony Bank

Nick Garber
Huneeus Vintners

Joshua Russert
Batdorf & Bronson Coffee Roasters

Robin Schachter
Gamoran Legal Consulting

Shruti Thakral
Amazon

Jill Vicente
Seattle Credit Union



Guest Chef Night

In order of appearance

Lecosho

Chef Matt Janke

Semiahmoo Resort

Chef Bruno Feldeisen

Poppy/Lionhead

Chef Jerry Traunfeld

PCC Community Markets

Chef Darin Gagner

Ciudad

Chef Aaron Willis

Rider at the Hotel Theodore

Chef David Nichols

Cantinetta

Chefs Brian Cartenuto & Derek May

Hogstone's Wood Oven/Aelder

Chef Jay Blackinton

Tulalip Resort Casino

Chef Nikol Nakamura

Salare/JuneBaby

Chef Edourado Jordan

FareStart

Chef Wayne Johnson & FareStart chefs

Ray's Boathouse

Chef Paul Duncan

Chan

Chef Heong Soon Park

The Carlile Room

Chef Dezi Bonow

Stateside

Chef Eric Johnson

Holland America Culinary

Council

Chef Ethan Stowell

Outlier

Chef Shawn Applin

Oddfellow's Cafe+Bar

Chef Alex Wilson

Community Table by FareStart

Chef Michael Mason

SeaStar

Chef John Howie

Adana

Chef Shota Nakajima

Altstadt

Chef Megan Coombes

Portage Bay Cafe

Chef Dave Miller

Lola

Chef Tori Mann

Le Pichet

Chef Dave Cooper

Heartwood Provisions

Chef Varin Keokitvon

The London Plane

Chef Ricardo Valdes

Caffe Vita Culinary All-Stars

Chefs William Belickis & Scott Carsberg

Washington Athletic Club

Chef Eric Floyd

Volunteer Park Cafe

Chef Ericka Burke

Le Messe

Chef Brian Clevenger

Kukree

Chef Aarthi Sampath

Eden Hill

Chef Maximillian Petty

Snoqualmie Casino

Chef Jack Wynne

Consulado de México en

Seattle

Chef Ana Sainz

Il Fornaio

Chef Franz Junga

Tulalip Casino

Chef Lil Miller

Kaspars Catering & Events

Chef Kaspar Donier

Caffe Vita Culinary All-Stars

Night

Chef Monica Dimas

Hitchcock

Chef Brendan McGill

The Kimpton Group

Chef Walter Pisano

El Gaucho

Chef Jason Wilson

Novelty Hill - Januik Winery

Chef Seth Fernald

Alderbrook Resort

Chef Adam Hagen

The Corson Building

Chef Emily Dann

Seahawks First & Goal

Hospitality

Chef Michael Johnson

Copperleaf Restaurant at

Cedarbrook Lodge

Chef Roy Breiman

Manolin

Chef Alex Barkley

Maslow's Meals

In order of appearance

Salare/JuneBaby

Chef Edouardo Jordan

Hitchcock Restaurant Group

Chef Brendan McGill

Goldfinch Tavern at Four

Seasons

Chef Joe Ritchie

Luc/Loulay

Chef Thierry Rautureau

FareStart Restaurant

Chef Paige Bloskey

Osteria La Spiga

Chef Sabrina Tinsley

Ethan Stowell Restaurants

Chef Ethan Stowell

Novelty Hill

Chef Seth Fernald

The Huxley Wallace Collective

Chef Josh Henderson

Café Juanita

Chef Holly Smith

Plum Bistro

Chef Makini Howell





Tributes

We acknowledge and honor the gifts made to FareStart in 2018 in memory or in honor of a community member.

Memorial Gifts of \$500 or more:

Jennifer Cameron in memory of Lynn Taylor

William Carney & Carol Hurley in memory of Lynn Taylor

Jim Carpenter in memory of Lynn Taylor

Michael & Pamela Chozen in memory of Isabelle Hebrant & Blaze Bernstein

Christina Cooksey in memory of Trygve Butler

The Holton Foundation in memory of Wesley M. Holton

Kate Pettit in memory of Jonathan Pettit

Charles Smith in memory of Douglas Wisdorf

Honoring Gifts of \$500 or more:

The Boeing Company in honor of Kyle Potuzak

Gene Carter in honor of Larry Benaroya

Charles Smith Wine in honor of Chef Franz Junga & Chef Erica Kennedy

Golenbock Eiseman Assor Bell & Peskoe LLP in honor of Clifford Meyer

Howard & Nancy Johnson in honor of Jack Anderson, Julie Robertson, Laura Carlson, Paul Johnson, Alice Collingwood, Trish Adler, Cameron Roberston, Colby Roberston, Whitney Ebert, Alicia Carlson, Andrew Carlson, Ilaria Garrett, Beth Chard and Carol Johnson

Mark Johnson in honor of Janine Johnson

Ann & David Mann in honor of Chef Wayne Johnson

Pat McConnell & Heidi Hoffman in honor of Mike McConnell

Theodore Misselwitz in honor of Scott MacRae

Opus Agency in honor of David Linton

PaaDee Inc in honor of Chef Edouardo Jordan

Mary Pigott in honor of Megan Karch

Audrey & Bob Seale in honor of Ethan Stowell

Jim & Sheila Mallahan in honor of Megan Karch

Yesler, Inc. in honor of Karla Horwitz

FINANCIALS

Transparency and accountability are some of our core beliefs at FareStart and this financial statement is testament to that. We are dedicated to being good stewards of the financial support we receive from the community as reflected in our four-star rating from Charity Navigator for nine consecutive years.

2018 FINANCIALS

Year Ended December 31, 2018

	FareStart	FareStart Properties	Consolidated *
REVENUE			
Food Service Revenue	\$ 10,455,227	\$ -	\$ 10,455,227
Government	1,774,706	-	1,774,706
Private Contributions	8,493,412	-	8,493,412
Catalyst Kitchens - Services and Dues	296,617	-	296,617
Interest and Other Revenue	44,084	-	44,084
In-Kind Contributions - non-food	785,136	-	785,136
TOTAL REVENUE	\$ 21,849,162	\$ -	\$ 21,849,162
EXPENSES			
Training Program	\$ 20,373,014	\$ -	\$ 20,373,014
Administration	15,921,773	171,855	16,093,628
Fundraising	2,077,822	-	2,077,822
TOTAL EXPENSES	\$ 38,372,609	\$ 171,855	\$ 38,544,464
TOTAL CHANGE IN NET ASSETS**	\$ (16,523,447)	\$ (171,855)	\$ (16,695,302)
ASSETS AND LIABILITIES			
Current Assets	\$ 4,720,440	\$ 432,504	\$ 5,152,944
Non-Current Assets	17,713,481	7,250,606	24,963,987
TOTAL ASSETS	\$ 22,433,921	\$ 7,683,010	\$ 30,116,931
Current Liabilities	\$ 2,332,518	\$ -	\$ 2,332,518
Non-current Liabilities	49,416	-	49,416
TOTAL LIABILITIES	\$ 2,381,934	\$ -	\$ 2,381,934
NET ASSETS	\$ 20,051,987	\$ 7,683,010	\$ 27,734,997
LIABILITIES & NET ASSETS	\$ 22,433,921	\$ 7,683,010	\$ 30,116,931

* Intercompany balances have been eliminated in consolidation.

** Of the \$(16,523,447) Total Change in Net Assets, \$(13,042,361) directly related to the reduction in the value of the contributed noncash asset.

For a copy of the audited financial statements, please contact Ryan Dean at (206) 267-7603 or visit farestart.org

FareStart and its Landlord mutually agreed that Community Table, one of the social enterprise businesses in South Lake Union, was not as successful as anticipated. The location was closed on January 25, 2019 to enable the organization to focus on its other businesses, which offer more job training opportunities. As a result, the previously recorded in-kind gift was modified to reflect this reduction in contributed non-cash value in 2018. Your continued support and dedication towards FareStart mission are deeply appreciated.






FARESTART
GREAT FOOD · BETTER LIVES

MASLOW'S
By FARESTART

