LETTER FROM LEADERSHIP

Dear FareStart Supporters,

Some of our region’s most pressing social issues are right before our eyes. People living in poverty, families struggling with hunger, increasing homelessness. That is why your support of FareStart’s programs means so much. Only with the continued investment of our community can we provide solutions to these problems and help people in need work toward self-sufficiency.

With a highly structured, safe and supportive environment to learn and practice culinary and life skills, our students graduate with an education that will serve them for life. FareStart’s chefs, trainers, and employment specialists balance compassion with high expectations for professionalism that meet the demands of the foodservice industry.

2014 was a monumental year for FareStart as we expanded our programming to Beacon Hill’s iconic Pacific Tower. This move allows us the capacity to expand our employment and training programs by 60 percent over the next four years, and provides geographic access to students living south of Seattle.

As a result of your support, FareStart has continued to build a strong foundation for our future:

• In September 2014, our School Meals Program moved into Pacific Tower. This move has allowed the program to increase production by 13 percent and prepare more meals than ever before for low-income child care centers and schools throughout our city, which extended our reach of healthy meals for children.

• In addition, our national program, Catalyst Kitchens, moved into our expanded office space in Pacific Tower and welcomed 15 new organizations into the growing network of foodservice social enterprise organizations that use the FareStart model.

• Breaking all previous records, Catering by FareStart provided fantastic food and service for 491 events in 2014, which helped give our students more high-level on-the-job training and increased revenue to support our mission.

• In 2014, 88 percent of our Adult Culinary Program graduates started a job within 90 days of graduation. Further, our graduates’ starting wages increased from 2013’s average of $10.98 per hour to $11.57 and have continued to rise since.

At FareStart, we are fortunate to witness growth and transformation every day. We see students transform their lives almost before our eyes, and we are lucky to be a part of their continued progress after they graduate. Within the pages of this, our 2014 Annual Report, we hope you see the significance your investment has on our students’ lives.

Whether you give your time, talent or treasure to FareStart, thank you for helping to provide the support we need to keep our programs innovative, solution-based and growing.

With our sincere gratitude,

Craig Russell
President, Board of Directors

Megan Karch
Chief Executive Officer

FARESTART 2014 BOARD OF DIRECTORS

President: Craig Russell
Starbucks Coffee Company

President Elect: Lisa Clarke
Rally Marketing Group

Past President: David Linton
Bigelow, LLC

Treasurer: Ken Hart
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Secretary: Rodger Kohn
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Aegis Living

Chris Schenck
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Joanna Smith
Community Volunteer

Phil Stalcup
Community Volunteer

Norm Swick
Community Volunteer

Lyn Tagen
Community Volunteer

Nico Trimbale
Philanthropy Northwest

Sheryl Willert
Williams Kastner

Megan Karch
Chief Executive Officer, FareStart

OUR MISSION

FareStart provides a community that transforms lives by empowering homeless and disadvantaged men, women and families to achieve self-sufficiency through life skills, job training, and employment in the foodservice industry.
ISSUE: HUNGER AND NUTRITION

Solution: Healthy Meals for Our Community

Not having enough to eat or only having access to food that lacks nutritional balance is all too common for both children and adults in our region. Through FareStart’s School Meals Program, our students and chefs prepared 301,842 nutritious meals in 2014 to feed children in 37 different schools and child care centers.

Continuing and celebrating FareStart’s founding mission to serve healthful meals to those who need them, our Community Meals Program provides hot meals to 900 people living in facilities such as homeless shelters and hospice care centers, 365 days a year. That hearty meal from FareStart may be the only one they eat all day.

Working in FareStart kitchens, side-by-side with chef instructors, our students learn about nutrition, food allergies and dietary restrictions, as well as how to create meals made with fresh, local and seasonal ingredients that anyone would love to eat. Freshly prepared and delivered, these meals also provide our students an opportunity to give back, feel an immediate sense of accomplishment in the kitchen, and connect with the community.

ISSUE: BARRIERS TO SELF-SUFFICIENCY

Solution: Job Training and Life Skills

Without employable skills and feeling tossed aside by society or their family, finding and keeping a job might seem impossible for many of our potential students.

After completion of FareStart’s Adult Culinary Program, 112 adults graduated with new skills in 2014. With that training, along with life skills to model positive behaviors, classes to write cover letters and resumes, mock interviews, and a network of vetted employers in the hospitality, elder care, and grocery industries, 88 percent of our students started a job within 90 days of graduation. Our students started their new jobs earning an average of $11.57 per hour, above Seattle’s 2014 minimum wage.

FareStart’s employment specialists stay in touch with students for a year or more—providing continued support so that graduates retain their jobs. Stable employment is essential for self-sufficiency, which is the essence of our mission.
ISSUE: **HOMELESS YOUTH**

Solution: **Opportunities for the Future**

Being a teenager is hard in the best of circumstances. Teens who battle abuse, addiction and poverty can be left with a sense of hopelessness and self-doubt. In King County, more than 5,000 young people don’t have a safe place to call home and thousands more are at risk. For these youth, surviving another day might seem like a victory—or another challenge.

Our youth program provides a place for young men and women to find hope. In partnership with YouthCare, 60 teens and young adults graduated from our Barista Training and Education Program in 2014. During the nine-week training program, students learn everything from making a great latte and keeping calm in a busy café to advancing their education and setting goals. Last year, the youth in our training program achieved an 82 percent graduation rate, and 25 percent of the students furthered their education and completed their GED or enrolled in high school or college classes.

The skills and experiences these youth receive are not a handout, but rather a hand up and an opportunity for their future.

ISSUE: **POVERTY, HUNGER AND HOMELESSNESS ACROSS AMERICA**

Solution: **National Catalyst for Change**

Until poverty, hunger and homelessness are eradicated, we have work to do. FareStart’s national program, Catalyst Kitchens, is a leader in the movement to eliminate these inequalities in the United States.

The impact of Catalyst Kitchens is extraordinary. Since its launch in 2011, our national program has provided customized and affordable consulting to emerging and developed foodservice social enterprise organizations. Based on FareStart's proven model, more than 9,000 people have been trained and more than 18.5 million meals have been produced for people in need during the past four years.

In 2014, Catalyst Kitchens’ network of 65 social enterprise and culinary education organizations provided job training to more than 3,155 individuals and helped 1,801 individuals gain employment, which are the first steps toward self-sufficiency and ending poverty, hunger, joblessness and homelessness.

**MORE THAN 800**

King County youth are homeless

**31**

businesses hired Barista Training and Education Program graduates in 2014

“I feel like I am somebody.”

FareStart barista student

“Having Catalyst Kitchens vet our business plan against their proven model helped us... The collective knowledge and experience of the agencies in the Catalyst Kitchens network is an incredible resource to us...and I consider them instrumental in our continued success.”

Jennifer Flanagan, Director and Founder, Community Kitchen Pittsburgh

**MORE THAN 1 IN 7**

Americans live in poverty

**10,390,551**

meals served to people in need by Catalyst Kitchens member organizations in 2014
2014 FINANCIALS

**REVENUE**

- Food Service: $4,229,937
- Government: $1,072,929
- Private Contributions: $5,494,363
- Catalyst Kitchens Services and Dues: 167,799
- Interest and Other Revenue: 26,649
- **Total Revenue**: $10,991,677

**EXPENSES**

- Programs: $7,809,836
- Administration: $1,272,378
- Fundraising: $1,407,389
- **Total Expenses**: $10,489,603

**ASSETS AND LIABILITIES**

- **Total Assets**: $6,739,594
  - Non-Current Assets: $1,766,458
  - Current Liabilities: $749,517
- **Total Liabilities**: $749,517
- **Net Assets**: $5,990,077

**LIABILITIES & NET ASSETS**

- **Total Liabilities & Net Assets**: $6,739,594
  - Private Contributions 50.0%
  - Food Service Revenue 38.5%
  - Government 9.8%
  - Catalyst Kitchens Services and Dues 1.5%
  - Interest and Other Revenue 2.1%

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**CIRCLE OF IMPACT**

ForeStart’s Circle of Impact recognizes annual giving from individual donors who support our mission with financial gifts $1,000 and above. Our deepest thanks for your support and investment in 2014.

**Leaders**

- $50,000 and above:
  - Anonymous
  - Synnove Fielding
  - Fogley Foundation
  - Lyn Tangen & Richard Barbieri
- Catalyst Kitchens Services and Dues: 167,799
- Administration: 1,272,378
- Food Service: $4,229,937

**Visionaries**

- $25,000 and above:
  - Anonymous
  - Bill & Janette
  - Synnove Fielding
  - Melodee Milne
- Food Service Revenue 38.5%

**Investors**

- $5,000 and above:
  - Anonymous
  - Gerry & Tracy Adams
  - Ahn Family Foundation
  - Tom Alberg & Judi Beck
- Transformers: $10,000 and above:
  - Anonymous, in honor of Fred R. Smith

**Champions**

- $2,500 and above:
  - Anonymous (2)
  - Anderson Family Foundation
  - Eric Beam
  - Lila & Jack Ketcham

**Impact**

- PRIVATE CONTRIBUTIONS: 50.0%
- FOOD SERVICE REVENUE: 38.5%
- GOVERNMENT: 9.8%
- CATALYST KITCHENS SERVICES AND DUES: 1.5%
- INTEREST AND OTHER REVENUE: 2.1%

**Private Contributions 50.0%**

**Food Service Revenue 38.5%**

**Government 9.8%**

**Catalyst Kitchens Services and Dues 1.5%**

**Interest and Other Revenue 2.1%**

**Notes:**

- Intercompany balances have been eliminated in consolidation.
- Pie charts reflect FareStart only.

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**2014 FARESTART ANNUAL REPORT**

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We are honored to recognize members of our Legacy Circle—those who have included FareStart in their estate plans. Their generosity and vision for our community’s future will ensure that FareStart remains a vital resource to men, women and youth in need of opportunities far into the future.

Sustainers $1,000 and above

Anonymous, in memory of M. Rider
Anonymous (7)

**Sustainers (continued)**

James Rooney & Nancy Ohring Rubens Family Foundation
Lynn Ryder
Gary Ryno & Leanne Goulding
Althea Saldanha
Rhonda & William Salvesen, in memory of Vera
Diana Lander
Lynn & Doug Lee
Trisha Leanger
Ted Oehlerking & Cecilia Grossa
Wendy & Ryan Ogozard
Joanne & Jeff Ovtchvov
Bev & Jerry Pate
Mary & Mark Pedersen
Matthew Peterson
Gabrielle & Dave Pett
Mary & Jeff Williams

Dimitri Pomorochuk
Roise Foundation
Roman Family Foundation
Jeanne Rames
Chad Raymond & Camille Clinton
Caroline Rees
Mary Anne Reichle & Sandra Rensold
Valerie & David Robinson

Aly Vander Stoep
Megan Karch & Karen Wilbert
Val & Doris Walman*
Sheryl Willert & Tanya Wilson

Valerie & David Ellingson
Mary Anne Reichle & Sandra Rensold
Val & Doris Walman*
Sheryl Willert & Tanya Wilson

FareStart LEGACY CIRCLE

**$500 and above**

Anonymous (7)
Constance Anderson
Denise Anderson & Irving Levine
The Honorable Marcie Anderson
Jacqueline & Hal Baloian
Scott & Debbie Balsam
Karyn & Joe Barer
Bruce & Nonnette Bossert
Charlotte Behnke
Alan & Joyce Bender
Seujon Bertram
Deidre & Fraser Black
Philip & Sandy Black
Carolyne Bollacker
Kelly Bore
Gina Breukelman
Herb Bridge & Diane Buehler
Eve Bueler
Vicki & Craig Sosey
Micha & Linda Baumer
Beardsley Family Foundation
Greg & Margie Berger

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GUEST CHEFS

It is our honor to celebrate the talented chefs and cooks who take a night off from their restaurants to volunteer their time and talent at FareStart. Please join us in thanking the following supportive personalities who cooked alongside our students at Guest Chef Night, our annual Great Food, Better Lives Gala Auction, or another FareStart event.

A la Mode Pies
Robert Spurkland
Eva
Amy McCray
Food Writers
HaiHo-Chin Chou, Rebekah Dunn & Sara Dickerman
Hitchcock
Benjamin McGill
Mountain Club
Dan Gilmore
Il Fornaio
Franz Junga
Kapers Special Events and Catering
Kasper Dole
LeCesca
Matt Janke & Cody Westerfield
Lola
Dai Benaw
Maple Falls Cafe
Sam Hatton
The Metropolitan Grill
Eric Halffer
Miller’s Grill
Jason Wilson
Palisade
Tom Small
Pasti Seafood Grill
Alvin Binyo
Purple Cafe and Wine Bar Seattle
Micheal DeNunzio
Purple Cafe and Wine Bar Woodinville
Bratt Teegardin
Quality Athletics
Seth Richardson
Quinn’s
Jeremy Ravetz
Reck Creek
Eric Dannely
RN74
David Vorley
Salish Lodge & Spa
Steven Smolk
Seattle Tast Club
Brenna Belle
Serafin
Christian Chandler
Skillar
Nick Novello
SkyCity Restaurant
Jeff McGee
Smokin’ Pete’s BBQ
Eric & Julie Rainhardt
Tattullen’s
Walter Edward
TASTE Restaurant
Cory Hetherington
Tovaleo
Brian Clavenger
Teatro ZinZanni
Erik Carlson
Tillikum Place Cafe
Bo Callcott
TRACE
Steven Ariel
Trellis
Brian Schessher
Tulalip Resort Casino
John Jodoin & Perry Maschit
Ursene
Audrey Spence
Volunteer Park Cafe
Erica Burke
The Wandering Goose
Heather Earnhardt
Westward
Zoi Antiniolis
Whole Foods Market
Uzzi Hatten, Ferren Lining & Hayden Smisek

GUEST CHEF NIGHT VOLUNTEER GROUPS

Volunteers are essential to the success of FareStart’s businesses and operations, which is evident every week at Guest Chef Night. Our Thursday night volunteer groups give their time chopping vegetables, delivering meals, serving elegant dinners, and so, so much more. Though we would love to list every person who helped FareStart in 2014, the following list celebrates our extraordinary volunteers who—in addition to FareStart’s Board of Directors and committee members—donated 20 or more hours over the course of 10 or more volunteer shifts. Thank you!

Aegis Living
Allysa
Amazon, Inc.
Asa & Company
Bargroon Ellington
The Benoisty Company
Bill and Melissa
Gates Foundation
The Boeing Company
Brooks
Caffe Vita
Cullifin
Charlie’s Produce
Cornerstone Advisors
Costco Wholesale
Dorsey & Whitney
Expedia
FareStart Board of Directors

Seattle Metropolitan Chamber of Commerce’s Young Professional Network
Seattle Opera
Seattle Works
Starbucks Coffee Company
Syroca
Unico Properties
Unity of Bellevue University of Pennsylvania Alumni
United Way of King County
Weyerhaeuser Company
Women’s University Club

Aegis Living Education Center
Denise Louis
Didgie’s Barbecue Pit
Dragonfish Asian Cafe
Eggs and Plants
Eurat Delivery Services
Famos Dave’s (2 graduates)
5 Guys Burgers and Fries
Goodwill
Gordon Biersch Brewery Restaurant
The Great Northwest Soup Company
Gulf Horizon Services
Harry’s Tavern (3 graduates)
Harbor Feast
Highbridge Grill
The Hi-Life
Hot Cakes
Hyatt at Olive 8
Il Fornaio (2 graduates)
In-Season Catering
Ivar’s (6 graduates)
Jimmy John’s
Kress IGA Supermarket
Local 360
The Last Palaccio
Madden Industrial
Maggianos Little Italy
Mama Storin’s
Denise Louis
Denise Louis
Denny’s Barbecue Pit
Dave’s Famous Asian Cafe
Eggs and Plants
Eurat Delivery Services
Famos Dave’s (2 graduates)
5 Guys Burgers and Fries
Goodwill
Gordon Biersch Brewery Restaurant
The Great Northwest Soup Company
Gulf Horizon Services
Harry’s Tavern (3 graduates)
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Highbridge Grill
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Ivar’s (6 graduates)
Jimmy John’s
Kress IGA Supermarket
Local 360
The Last Palaccio
Madden Industrial
Maggianos Little Italy
Mama Storin’s

OUTSTANDING VOLUNTEERS

We are fortunate to have a legion of dedicated volunteers who give their time cooking vegetables, delivering meals, serving elegant dinners, and so, so much more. Though we would love to list every person who helped FareStart in 2014, the following list celebrates our extraordinary volunteers who—in addition to FareStart’s Board of Directors and committee members—donated 20 or more hours over the course of 10 or more volunteer shifts. Thank you!

Jaebi Acherman
Douglas Baker
Linda Bathwall
Timothy Burke
Jennifer Cameron
Megan Coombes
Barbara Cromwell
Andrew & Angela Dodd
Lauren East
Mikki Efert
Anita Erdt
Billie Fisher
Liz Fithugh
Sandy Gorman
Sally Grubbs
Tiger Gray
Leslie Green
Amy Grooms
Timothy Hicks
Katherine Holzman
Doug Harley & Lynn Taylor
Karen James
Rachel Kaufling
Katherine Kallagy
Rori Levy
Alice & Rod Lowe
Brian Mawdeth
Aaron Mayer
Jennifer Mudge
Abigail Neal
Martina Pantilli
Jessica Park
Mark Pufpuff
Jordan Rankin
Chela Rosales
Holly Rudd
Cynthia Ryan
Carla Valentino
Jesse Warner
Tiffany Wu

GRADUATE EMPLOYERS

Since our founding, more than 7,500 students have received job training and life skills to transform their lives and achieve self-sufficiency. In 2014, the following businesses hired FareStart graduates. Please join us in thanking these volunteers who support their establishments.

ADULT CULINARY PROGRAM
A la Mode Pies
A and J’s Comfort One
Aegis Living
(2 graduates)
Allstate
Anthony’s Pier 66
Aramark
Ballard Market
Banshui
The Barking Dog
Alhena
Bent Burgers
(2 graduates)
Black Bottle
Bon Appetit
Boom Noodel
Boba Cacau y Cantina
Burian Nursing and Rehabilitation Center (1 graduate)
Cameron Catering
Carr’s Restaurant & Alehouse
Chandler’s Crabhouse
Chang’s Mongolian Grill
The Cheesecake Factory
Chipotle Mexican Grill
Coastal Kitchen
Covenant Stores
Darn the Weather
Delicatus
Denise Louis
Denise Louis

EA лечит вас по всем телам