



FARESTART

# IMPACT REPORT

2022





## VISION

Every individual has the opportunity to thrive in an equitable and just world.



## MISSION

FareStart transforms lives, disrupts poverty and nourishes communities through food, life skills and job training.



## VALUES

Acceptance  
Respect  
Openness  
Collaboration  
Accountability  
Inclusion  
Growth

# REBUILDING & EVOLVING

In 2022, FareStart saw growth across all our job training programs as we continued to rebuild and evolve in the wake of the pandemic. Nearly 40% more adults and youth enrolled in our programs over the previous year. We also welcomed back students to our kitchens, so participants could learn on-the-job skills while producing meals for our community. In addition to wraparound support including housing, food, mental health counseling and other social services, all students are getting paid for their work in our social enterprise businesses while training.

Delivering prepared meals to mostly food-insecure communities remained a key part of our work, but we also expanded food access through our mobile community markets. Last year, we held nearly 150 market events distributing over 172,000 pounds of food to over 4,700 families in South King County. We're learning and building new relationships along the way to help inform future job training opportunities.

“I am getting back into the workforce and I just started being a person again so I am so grateful to you guys for everything you do.”

— Food Pathways Program Student

**250**

**ADULTS AND YOUTH** enrolled in job training programs, moving forward on their path to stability.

**1.5M**

**MEALS** provided to people experiencing hunger and food insecurity.

**241K**

**POUNDS OF FOOD** donated, gleaned, recovered, redistributed and upcycled into meals, reducing food waste.

**“It’s just really helpful to get perspective on things that could be better in our organization, because sometimes you just keep doing things because that’s the way you’ve always done them. I think it’s giving you a chance to ask, ‘Why do you do this? And is this the best way to do this?’”**

— FareStart Consulting “Train the Trainer” Workshop Participant

## OUR NATIONAL WORK

Our national work continued to take shape last year as FareStart’s consulting team supported nonprofit organizations across the country to help develop and grow their own job training social enterprise programs in their respective communities. Our approach focuses on the symptoms as well as the root causes of poverty and food insecurity across the United States.

**174**

**INDIVIDUALS** graduated from job training programs with skills and support to get good jobs.

**93**

**JOB PLACEMENTS** or promotions facilitated for students and graduates.

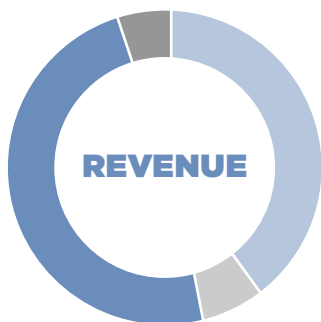
**40**

**NONPROFIT ORGANIZATIONS** across the United States supported through consulting.

**“All these people have a story to tell and that can change everyone’s life, perspective and thought process. When we walk out of this program, we walk out as different people than we were before.”**

— Barista & Customer Service Program Graduate

# FINANCIALS



- Food Service Revenue **40.0%**
- Private Contributions **47.9%**
- In-Kind Contributions-non-food **5.4%**
- Government **6.7%**



- Training Program **77.4%**
- Administration **13.1%**
- Fundraising **9.5%**

	FareStart	FareStart Properties	Consolidated*
<b>REVENUE</b>			
Food Service Revenue	\$7,328,896	—	\$7,328,896
Government	1,227,186	—	1,227,186
Private Contributions	8,787,112	—	8,787,112
In-Kind Contributions - non-food	992,831	—	992,831
<b>TOTAL REVENUE</b>	<b>18,336,025</b>	<b>—</b>	<b>18,336,025</b>

<b>EXPENSES</b>			
Training Program	18,235,741	—	18,235,741
Administration	3,086,710	179,689	3,266,399
Fundraising	2,240,768	—	2,240,768
<b>TOTAL EXPENSES</b>	<b>23,563,219</b>	<b>179,689</b>	<b>23,742,908</b>

<b>TOTAL OTHER INCOME</b>	<b>(33,595)</b>	<b>—</b>	<b>(33,595)</b>
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TOTAL CHANGE IN NET ASSETS	\$(5,260,789)	\$(179,689)	\$(5,440,478)
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Current Assets	6,687,115	310,246	6,997,361
Non-Current Assets	6,304,930	6,978,560	13,283,490
<b>TOTAL ASSETS</b>	<b>\$12,992,045</b>	<b>\$7,288,806</b>	<b>\$20,280,851</b>

Current Liabilities	1,443,753	—	1,443,753
Non-current Liabilities	151,311	—	151,311
<b>TOTAL LIABILITIES</b>	<b>1,595,064</b>	<b>—</b>	<b>1,585,064</b>

NET ASSETS	11,396,981	7,288,806	18,685,787
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<b>TOTAL LIABILITIES &amp; NET ASSETS</b>	<b>\$12,992,045</b>	<b>\$7,288,806</b>	<b>\$20,280,851</b>
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\*Intercompany balances have been eliminated in consolidation.

If you have any questions or want a copy of our audited financial statements, please contact us at 206.443.1233 or info@farestart.org.

## FARESTART BOARD OF DIRECTORS

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## JOIN US IN OUR WORK

Thank you for your past support of FareStart's mission. As we forge ahead in 2023, evolving and growing our job training programs, reimagining our social enterprise businesses and continuing to address food insecurity, we are relying on partners, students, donors, volunteers, staff and other supporters to help us make the transition that positions us for growth and increased impact in a new, post-pandemic employment landscape.

Learn more by contacting us today at [info@farestart.org](mailto:info@farestart.org) or (206) 443-1233. [Donate online](#) or by check (mail to FareStart Development, PO BOX 84395, Seattle WA, 98124-5695).



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